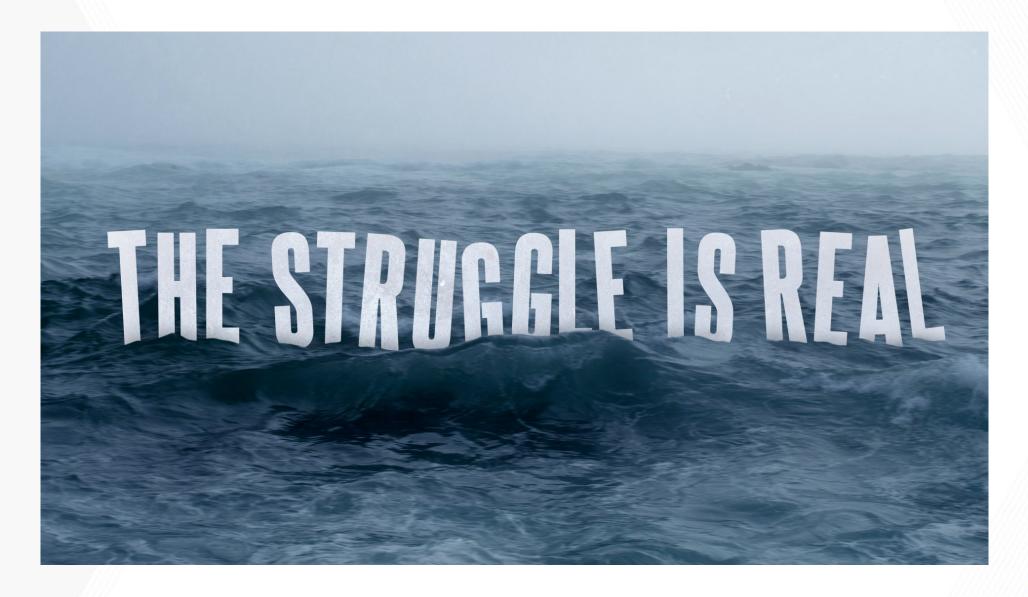


## Putting Your Best "Self" Forward – In-Person & Virtually

## College of Engineering - Staff Engagement & Success Series

September 21, 2021

Byron Fitch, Senior Consultant (GTSC)





## **Today's Discussion**

### My Journey

## My Tips

- Polls
- · Do's & Don't
- Key Insights

Q&A

Wrap Up!



## My "Best" Self

Georgia Strategic Consulting



















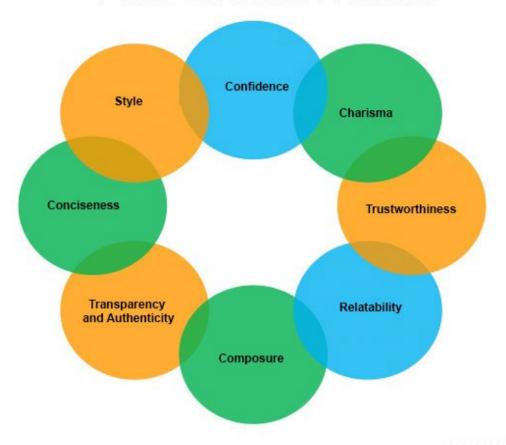
Poll#1



## Tip #1: Make a first and lasting impression

- Dress for success at all times
  - In person dress appropriate for the occasion (attire, hair, grooming, etc.)
  - Virtually follow the same advice and strive for an optimal office setup (lighting, internet speed, etc.)
- Be mindful of your speech, words, and nonverbal cues
  - Make consistent eye contact
  - Use active listening
  - Focus on adding value and not fluff!
- Bring forth positive energy!
  - Good vibes
  - Fun
  - Excitement

#### 8 Traits Of Executive Presence





# YOU HAVE 7 SECONDS TO MAKE A GOOD FIRST IMPRESSION



55% IS HOW YOU LOOK



38% HOW YOU SOUND



ONLY 7% IS WHAT YOU SAY





Poll#2



## Tip #2: Prep, Practice, Perfect



#### Be Prepared

- Do your homework
- Be familiar with your content, ideas, and collateral
- Digest articles, podcasts, and other supplemental offerings expanded knowledge
- Practice...Practice
  - Seek out a good rhythm
  - Gain comfortability
  - Eliminate the nerves

#### Solicit Feedback

- Seek feedback from a trusted colleague, mentor, or friend
- Consider another "neutral" point of view
- Leave your ego at the door



#### TOP FEARS AMONG MILLENNIALS AND GEN Z 88% OTHER DRIVERS 13 75% **PUBLIC SPEAKING** 74% 奥 DEATH **SPIDERS** 69% 2 **SNAKES** 69% 42% **GHOSTS** 32% STRANGERS





Poll#3



## Tip #3: Engage & Inspire

#### Determine the right setting

- In-person or virtual
- Informational or interactive
- Panel or breakouts

#### Aim to provide a meaningful experience

- Create a focused agenda and talking points
- Seek participation from everyone involved
- End with clear takeaways and actions

#### Think outside of the box

- Incorporate a fun icebreaker, trivia, or interactive polls
- Engage over coffee or quick bite.
- Host a walking meeting, stretch or yoga break, danceoff, etc.



















## **Quick Recap**

- 1. Make a first and lasting impression
- 2. Prep, Practice, Perfect
- 3. Engage & Inspire









### Contact



Email – <u>byron.fitch@consulting.gatech.edu</u>

LinkedIn - www.linkedin.com/in/byronfitch

On-Campus – Georgia Tech Strategic Consulting | A. French Building (*right across from the Whistle Bistro*), Suite 101

